



# UBS Investing in Europe Conference

Investor Presentation

FRANKFURT, 19 MAY 2026

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# 2025 Group Highlights



Revenue

**1.64 Bn€**

-2.8% vs. 2024



EBITDA

**440 M€**

+7.9% vs. 2024



Net Cash

**465 M€**

+175 M€ vs. 2024



ROCE

**19.5 %**

+280 bps vs. 2024



Cement capacity

**12.5 M tons**

Annually



Employees

**2,987**

-95 vs. 2024

Credit Rating

**BBB-**

with Stable Outlook

**S&P Global**  
Ratings

ESG Ratings



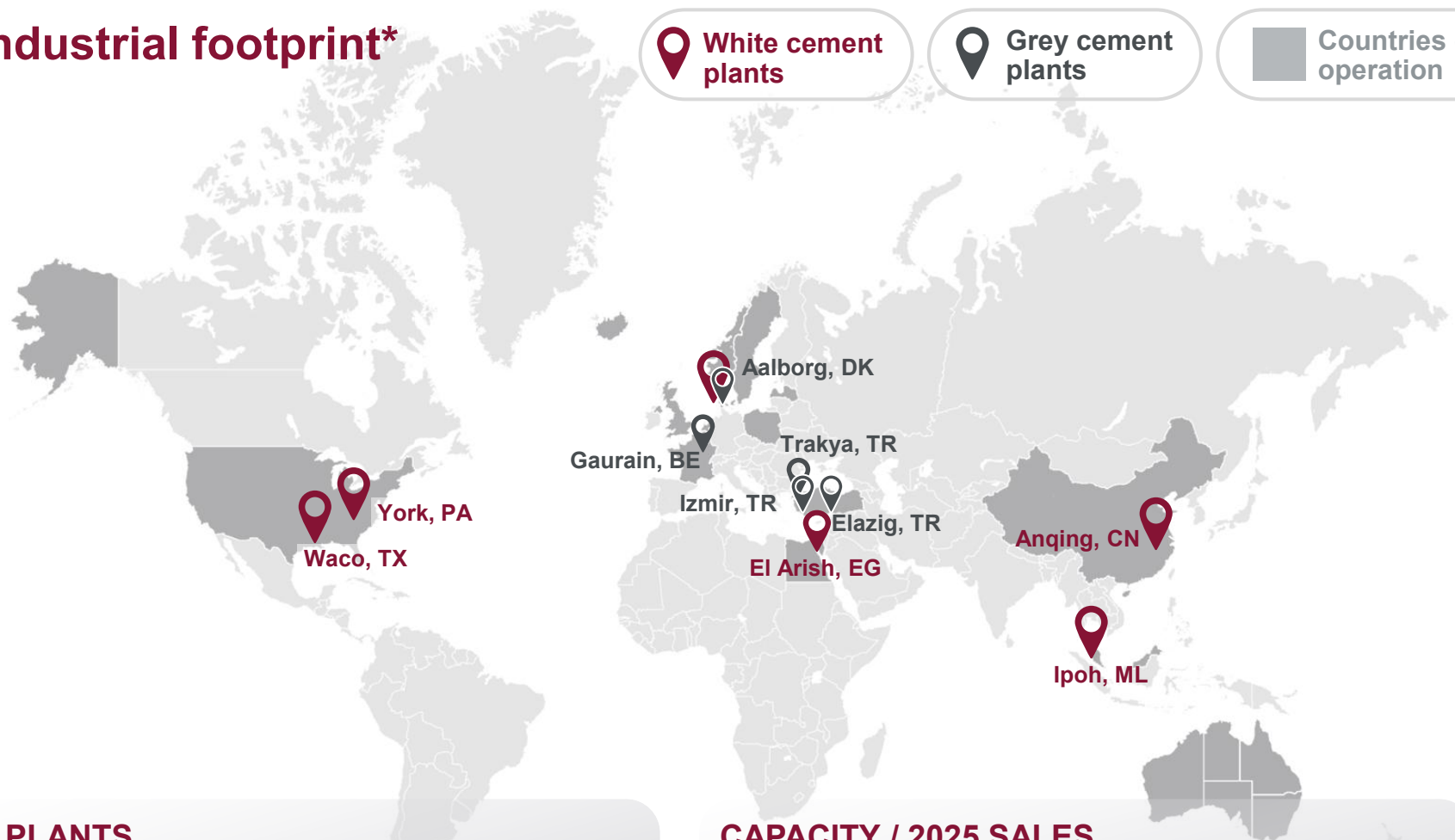
Data as of December 31<sup>st</sup>, 2025. Revenue, EBITDA, Net Cash and ROCE are based on reported figures. Cement capacity and employees figures are adjusted for the disposal of 100 % of Kars Cimento AS in Türkiye, closed on December 1<sup>st</sup>, 2025.

# Industrial footprint\*

 White cement plants

 Grey cement plants

 Countries of operation



## PLANTS

Cement plants: **10**    Quarries: **34**  
 Terminals: **59**    Precast products plants: **1**  
 RMC plants: **101**    Waste management facilities: **1**

## CAPACITY / 2025 SALES

Grey cement capacity: **9.2 mt**    RMC sales: **4.3 mm<sup>3</sup>**  
 White cement capacity: **3.3 mt**    Aggregate sales: **10.4 mt**  
 Grey cement sales: **8.4 mt**    Precast concrete sales: **0.06 mt**  
 White cement sales: **2.6 mt**

\*As of December 31<sup>st</sup>, 2025. Data on capacity and # plants exclude Kars Cimento AS in Türkiye, sold on December 1<sup>st</sup>, 2025.

# Business segments

## Grey Cement



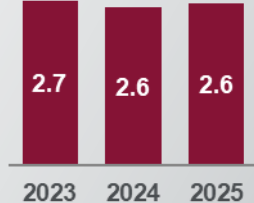
VOLUMES SOLD  
(mt)



## White Cement



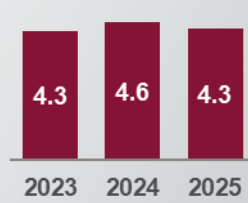
VOLUMES SOLD  
(mt)



## Ready-Mixed Concrete



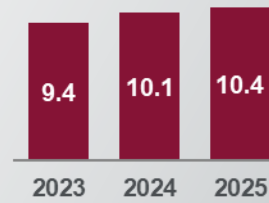
VOLUMES SOLD  
(mm<sup>3</sup>)



## Aggregates



VOLUMES SOLD  
(mt)



## 2025 KEY FIGURES

REVENUE = 1,106 M€

EBITDA = 351 M€

EBITDA MARGIN = 32%

REVENUE = 495 M€

EBITDA = 48 M€

EBITDA MARGIN = 10%

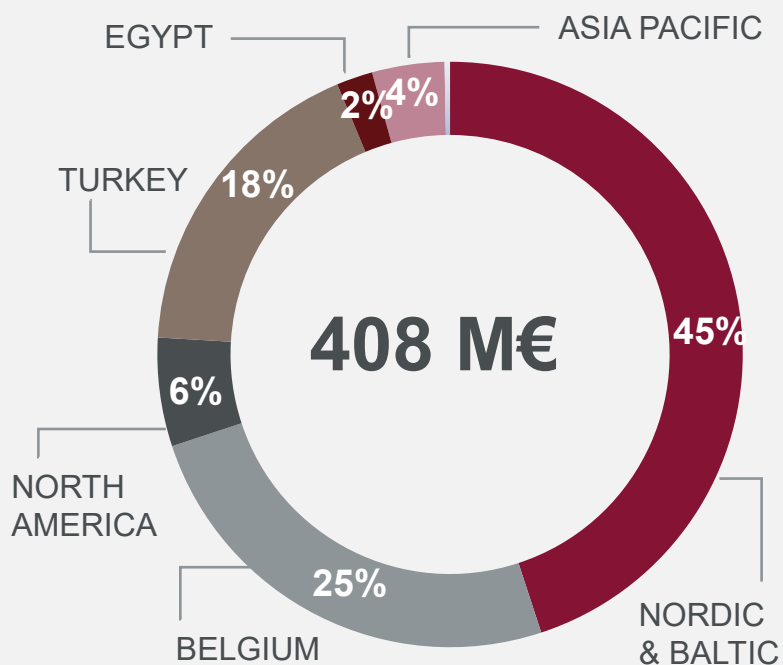
REVENUE = 110 M€

EBITDA = 33 M€

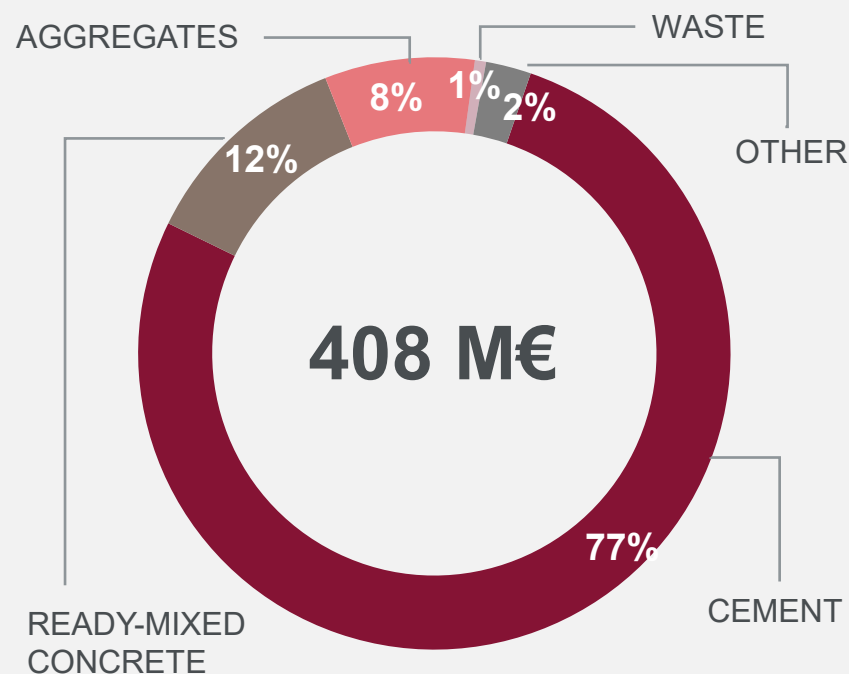
EBITDA MARGIN = 30%

# 2025 EBITDA breakdown\*

## BY GEOGRAPHY



## BY BUSINESS



76% of Ebitda from mature markets (Currencies: EUR, USD, DKK, NOK, SEK)

\* **Non-GAAP recurring EBITDA** (excluding non-recurring items, the impact of hyperinflation and the valuation of non-industrial real estate in Türkiye). Reported EBITDA: 439.5 M€

# Global leadership in white cement



**Local presence and global leadership**

#1 in USA, Continental Europe, China, Australia, South-East Asia

Total market of 20 Mt (0.5% of grey cement demand)



**3.3 Mt**  
*Cement Capacity*

2.6 Mt White cement and clinker volumes sold in 2025



**25%**  
*Share of Global Traded flows*

Global leader in trading flows

In 2025, exports accounted for approx 40% of 2.6 Mt total volumes sold



**20+ countries**  
*Local market presence*

Local sales force and/or controlled logistic setup in 20 key target markets

**80+ countries**  
*Commercial Presence*

Sales in more than 80 countries

# Main white cement applications

## Main Applications:

1. Precast concrete
2. City Furniture
3. Paving and masonry products
4. GRC (Glass Fiber Reinforced Concrete)
5. UHPC (Ultra High-Performances Concrete)
6. Dry Mix Mortars
7. RMC



**1. Precast concrete façade (D-Carb Lower Carbon White Cement)**

B-Park Office Building, Balma, France

## 2. City Furniture

White Concrete Benches at Butcher Green Elementary School, Grandview, USA



**3. Paving blocks (D-Carb Lower Carbon White Cement)**

Belgium



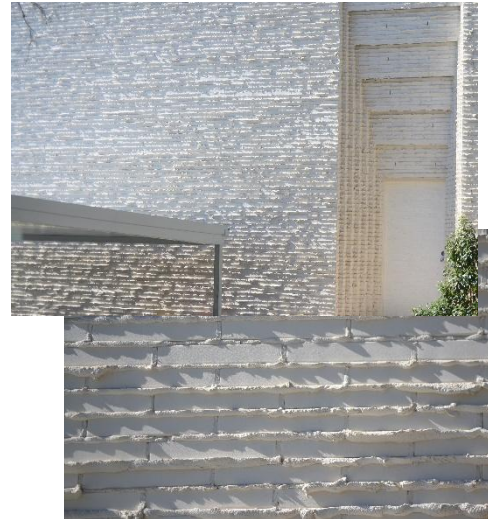
## 4. GRC façade

Azabudai Hills, Tokyo, Japan



## 5. UHPC façade:

Luhu Culture Center, Shenzhen, China



**6. Dry Mix Mortar** -Brick masonry mortar  
Coundrey House, Brisbane, Australia



## 7. Cast in-situ white concrete

China Xuan Paper Town, Xuancheng, China

## White cement iconic projects



Louvre, Abu Dhabi, United Arab Emirates



Beijing Civil Aviation Third Center, Beijing, China



Nanjing Youth Olympic Games Center, Nanjing, China\*



National Museum of Qatar, Doha, Qatar\*



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**2026-2028  
Industrial Plan  
update**

# Group strategic priorities



## Sustainability

- **Sustainability Roadmap update**
  - Alternative fuels increase
  - Implementation of ACCSION project (CCS) in Denmark
  - New CO2 regulations in Türkiye and China
- Product and value chain circularity
- Renewable energy projects



## Competitiveness

- Digitalization
- Manufacturing, maintenance and supply chain **process improvement and harmonization**
- **Business process review** streamlining and standardizing Group processes



## Innovation

- **Application of Artificial intelligence to Business Processes**
- New Materials and Products development
  - Portfolio enlargement: low carbon cements and other value-added solutions



## Growth and Positioning

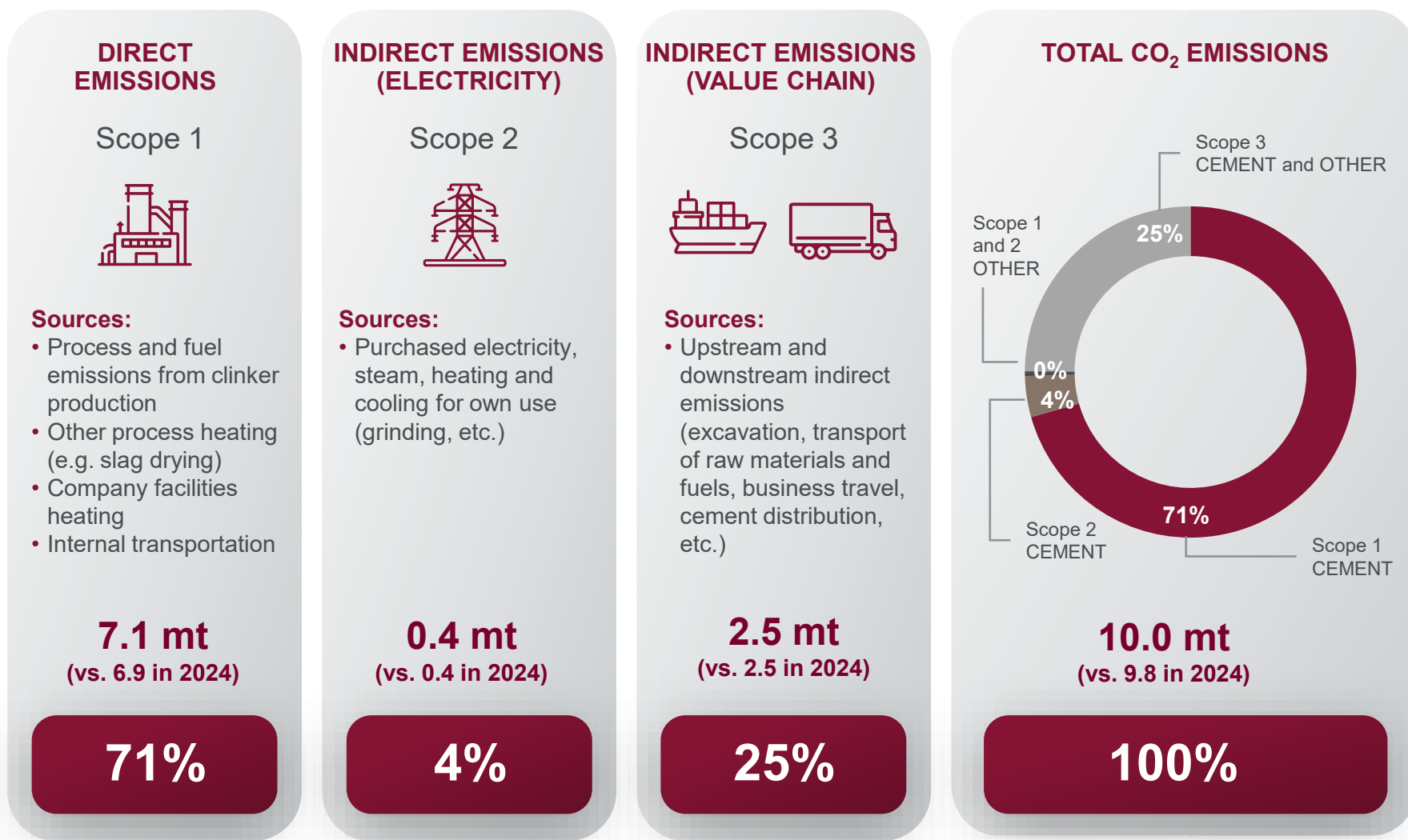
- **Reinforce vertical integration in the Nordics, Belgium and Türkiye**
- Keep global white cement leadership
- Seize M&A opportunities in core businesses
- Trading business further development



## People and Safety

- **Zero Accidents program:** foster a high-performance culture focused on Safety
- Development of human capital and leadership program
- Attracting talent focusing on sustainability and innovation
- Engagement survey

# As Is: Scope 1, 2 and 3 CO2 emissions footprint \*



\* 2025 data, based on GHG protocol, i.e. Scope 2 emissions are calculated applying the location-based method

# Our path to reach net zero emissions by 2050

## 2030 ROADMAP

- **29.3% CO2 reduction** in scope 1 and scope 2 per ton of cementitious material (2021 baseline) validated by SBTi\*
- **23.0% CO2 reduction** in emissions per ton of purchased clinker and cement (2021 baseline) validated by SBTi\*
- Grey cement target: **-42%** from **718** to **418** kg CO2/ton cement equivalent (2020 baseline) \*\*
- White cement target: **-20%** from **915** to **730** kg CO2/ton cement equivalent (2020 baseline) \*\*

## 2050 TARGET NET ZERO

- Implementation of Carbon Capture & Storage (CCS) technology
- Net zero greenhouse emissions across the value chain validated by SBTi
- 96.1% CO2 reduction in scope 1 and scope 2 per ton of cementitious material (2021 baseline)
- 90% CO2 reduction in scope 3 (2021 baseline)
- FUTURECEM® and D-Carb® widespread use
- 100% fossil fuels-free energy
- Carbon offsets as an option to compensate unavoidable residual emissions

\* SBTi targets validated in February 2024

\*\* Roadmap updated in February 2026, including the operations of the CCS plant from 2030 in Aalborg, Denmark.

# New 2030 decarbonization targets (Scope 1 emissions)

## Grey cement target

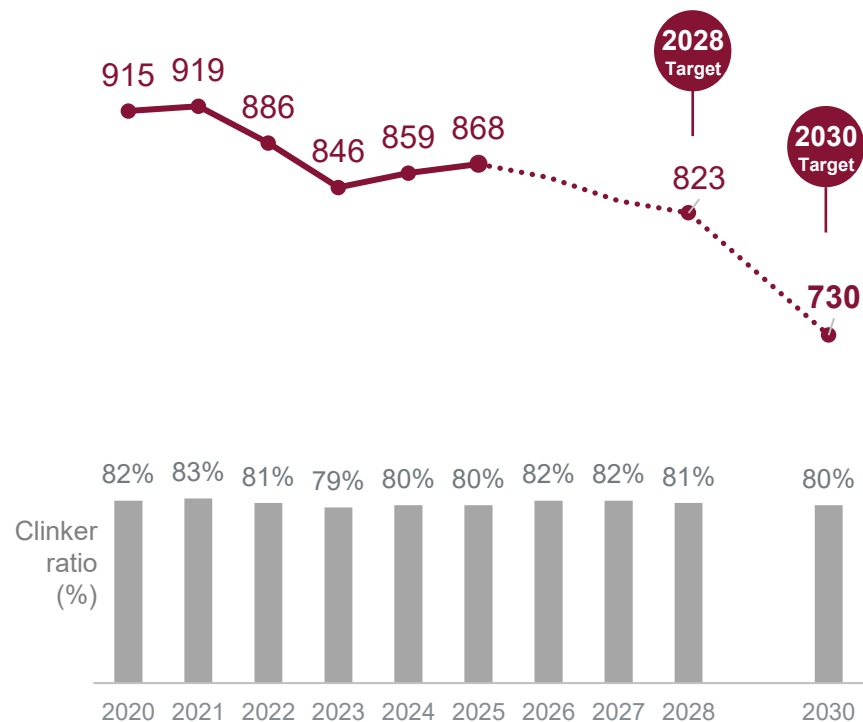
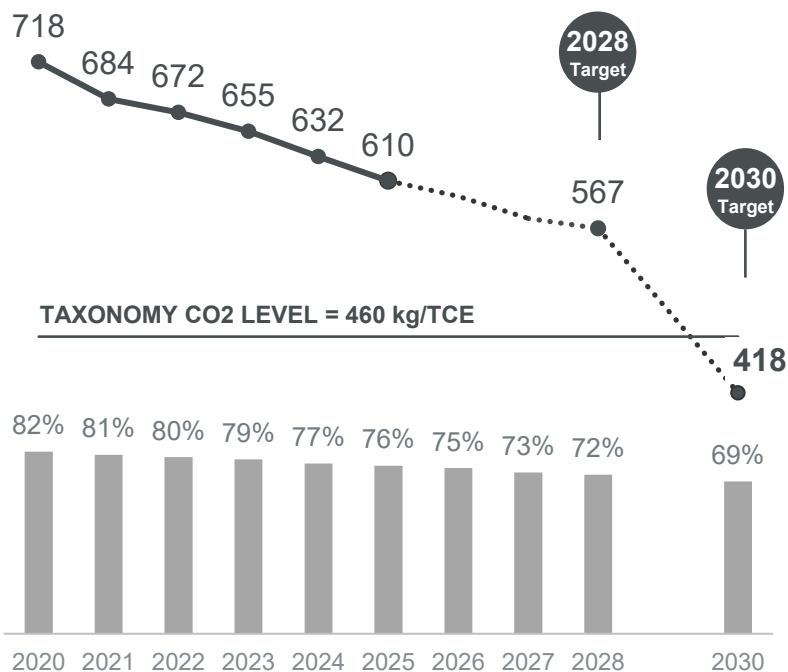
Kg Gross CO<sub>2</sub> /TCE \*

**-42% vs 2020**

## White cement target

Kg Gross CO<sub>2</sub> /TCE \*

**-20% vs 2020**

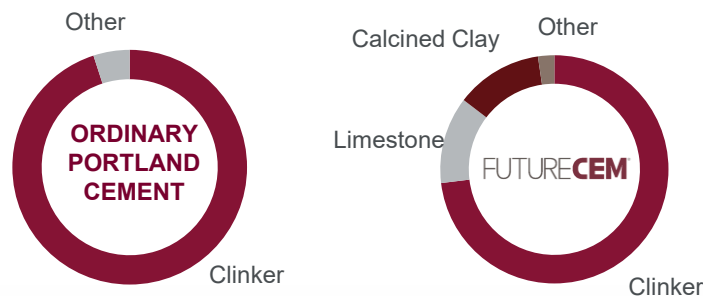


\* Target reductions from 2020 baseline, including the operations of the CCS plant from 2030 in Aalborg, Denmark. TCE stands for “tons of cement equivalent”, an indicator based on the conversion of clinker production to cement, based on the yearly average clinker ratio

# Low carbon products: FUTURECEM® and D-Carb®

## FUTURECEM®

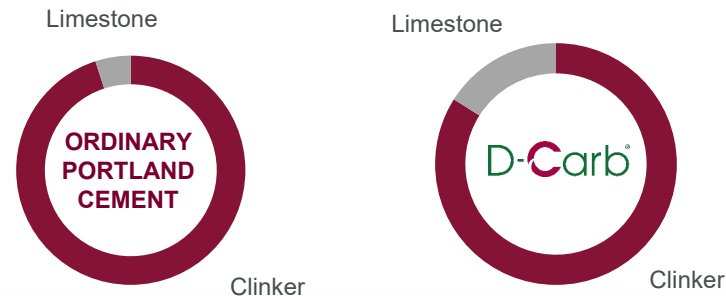
- **FUTURECEM®** is based on a unique limestone and calcined clay synergic combination which enables around **30% CO<sub>2</sub> reduction compared to ordinary Portland through clinker substitution**
- It allows to produce a more sustainable concrete while preserving overall performance strength comparable to CEM I
- Acknowledged by IEA as clinker ratio reduction solution (\*)
- Currently marketed in Denmark, France and Benelux



**CO<sub>2</sub> reduction = ~30%**  
based on clinker substitution

## D-Carb®

- D-Carb® is an umbrella brand for white low-carbon cements, supporting our white cement decarbonization efforts
- D-Carb® family covers several products according to the region with a **lower carbon footprint (from ~10% to 20% reduction)** compared to the reference Aalborg White® CEM I
- D-Carb optimizes white clinker and pure limestone relative contents in the cement through a fit-for-purpose grinding aid
- Currently marketed in Europe, Asia Pacific and MENA



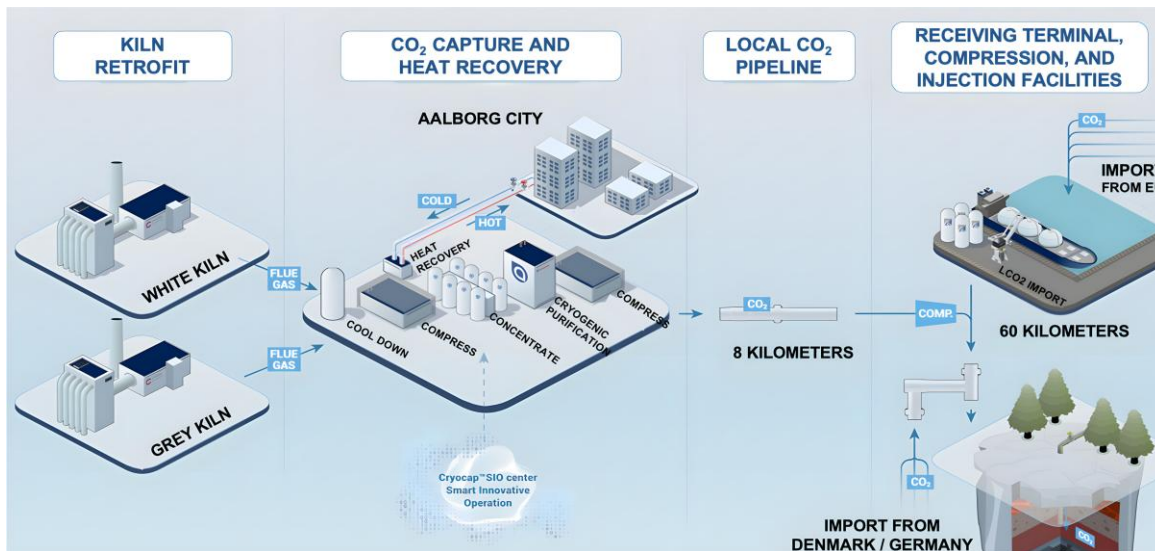
**CO<sub>2</sub> reduction = ~10% - 20%**  
based on regions/ products

(\*) Roadmap for Low Carbon transition in the cement industry by the International Energy Agency, 2018; "low clinker cements" in the "Cementing the European Green Deal", 2020

# The ACCSION Project

ACCSSION stands for **Aalborg CCS** using Infrastructure Onshore in North Jutland

- Pioneering carbon capture and storage (CCS) initiative in consortium with Air Liquide, aiming to establish **Europe's first fully onshore CCS value chain**
- The project targets **1.5 million tonnes of CO<sub>2</sub> captured** annually\*
- Cryocap™ cryogenic technology to capture high-purity CO<sub>2</sub> from cement grey and white kiln emissions
- Capex: EUR 220 million grant by the EU Innovation Fund
- OpEx: operating costs subsidy from the Danish Fund for 15 years (contract execution expected by Q2 2026)



- **World's first “multi-stream” capture system**, processing emissions from both white and grey cement kilns
- Thanks to its proprietary and innovative technology, Air Liquide will capture, purify and liquefy approx. 95% of the CO<sub>2</sub> emitted by the cement kilns
- The captured CO<sub>2</sub> will be transported through a newly built pipeline and permanently stored in a new onshore storage facility
- Significant increase in district heating supply to the city of Aalborg
- Expected to be operational from 2030, according to the timing of the new logistic infrastructure, which depends on third-party responsibility

*Disclaimer: Funded by the European Union. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or the European Climate, Infrastructure and Environment Executive Agency (CINEA). Neither the European Union nor the granting authority can be held responsible for them.*

\* Twelve months avoidance run-rate of 1.4Mt from CCS and 0.1Mt from district heating

# Continued ESG commitment








In Dec. 2025, Cementir was included in “A list” of CDP for the second time



In April 2025, Cementir was included for the second year in the Financial Times’ “Europe’s Climate Leaders” ranking



In June 2025, Cementir was included in the TIME ranking of the World’s 500 Most Sustainable Companies

Rating	Ranking Scale	2025	2024	2023	2022	2021	2020
Climate Change 	D to A	A	A	A-	A-	A-	B
Water Security 	D to A	A-	A-	A-	A-	B	F
MSCI 	CCC to AAA	A	A	A	BBB	BBB	BBB
LSEG Score London Stock Exchange Group	D- to A+ 0 to 5*	3.94/5*	A-	A-	B+	B	C-
Corporate ESG Performance ISS ESG 	D- to A	B- Prime	C+ Prime	C+ Prime	C+ Prime	Not rated	Not rated
Rated  **	Risk: from “100-Severe Risk” to “0-Negligible Risk”	22.2 Medium risk	22.3 Medium risk	29.2 Medium risk	Not rated	Not rated	Not rated
S&P Global Corporate Sustainability Assessment	0 to 100	65	61	56	54	52	Not rated
EthiFinance	0 to 100	77	75	70	64	57	56

(\*) New 0–5 rating framework in March 2026, under which Cementir ranks first among 119 global Construction Materials companies with an ESG score of 3.94.

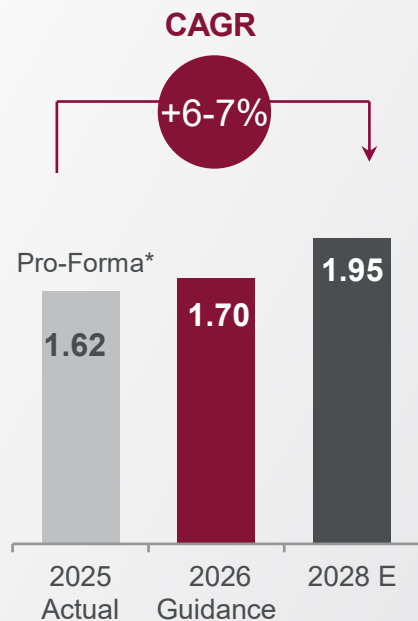
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# 2026-2028 Industrial Plan key metrics

Figures exclude the intensification of geopolitical tensions and any extraordinary event

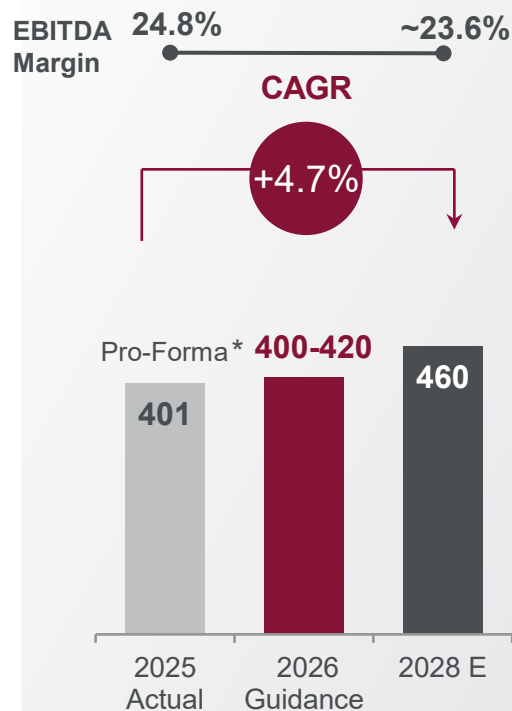
## REVENUE\*

EUR billion



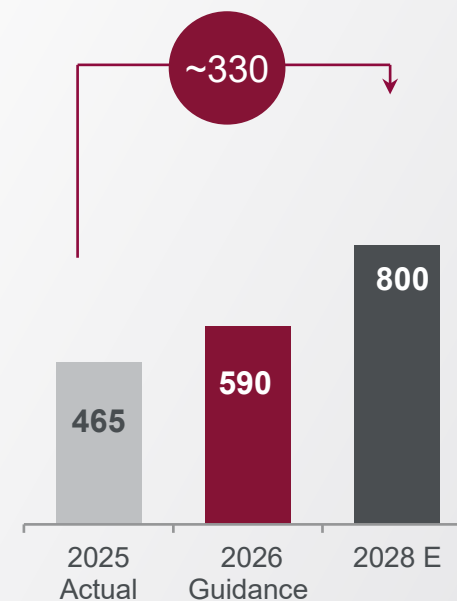
## RECURRING EBITDA\*

EUR million



## NET CASH

EUR million



\* Non-GAAP (excluding IAS 29), excluding non-recurring items. 2025 Revenue and EBITDA are presented on a pro-forma basis, excluding the contribution of Kars Cimento, which was sold on December the 1<sup>st</sup>, 2025. Figures exclude the acquisition of Nymølle expected in Q3 2026.

## 2026-2028 Industrial Plan: key 2028 targets \*

M€	2025 Actual Non-GAAP	Target 2028	
<b>Revenue</b> <i>Pro-forma*</i>	<b>1,617</b>	<b>~1,950</b>	<ul style="list-style-type: none"> <li>~6-7% Revenue CAGR in the 2026-28 period. Moderate increase in cement volumes: Nordic &amp; Baltic residential construction is expected to recover from 2027; higher export volumes from Egypt, and improved trading in Belgium, China and Malaysia, partly offset by lower volumes in Türkiye in 2026. Volumes CAGR of <b>2-3%</b> for cement; <b>1%</b> for RMC, <b>1%</b> for aggregates</li> <li>Prices generally in line with local inflation, particularly in Türkiye, reflecting higher energy, raw material and CO2 costs.</li> </ul>
<b>Recurring EBITDA</b> <i>Pro-forma*</i>	<b>401</b>	<b>~460</b>	<ul style="list-style-type: none"> <li>EBITDA growth in Nordic &amp; Baltic, Belgium, Asia-Pacific, Egypt and trading; decline in Türkiye in 2026</li> <li>increase in raw materials costs, electricity and certain fuel costs</li> <li>Negative impact from currency volatility, particularly TRY and EGP</li> <li>~ <b>130,000</b> tons CO2 average yearly shortage, including a step up in 2027 due to lower free allowances at our European plants</li> </ul>
<b>EBITDA Margin</b>	<b>24.8%</b>	<b>23.6%</b>	<ul style="list-style-type: none"> <li>Mean reversion to long term average</li> </ul>
<b>Avg. Yearly Capex</b> (including Sustainability)	<b>98</b>	<b>129</b>	<ul style="list-style-type: none"> <li>Maintenance &amp; expansion Capex / Sales ratio <b>-5-6 %</b></li> <li>Cumulative capex 2026-28 of <b>386 M€</b>, which 77 M€ for sustainability initiatives, including 16 M€ for ACCSION project in 2026</li> <li>ACCSION net capex Group's share from 2027 is around 120 M€ in three years. The profile of net cash out will depend on the timing of the logistic infrastructure execution, which is third-party responsibility</li> </ul>
<b>Net Cash</b> (year end)	<b>465</b>	<b>~800</b>	<ul style="list-style-type: none"> <li>Cumulative ~ <b>330M€</b> of cash flow generation. Dividend payout ratio in the 20% - 25% range</li> </ul>

\* Non-GAAP (excluding IAS 29), excluding non-recurring items. 2025 Revenue and EBITDA are presented on a pro-forma basis, excluding the contribution of Kars Cimento, which was sold on December the 1<sup>st</sup>, 2025. Figures exclude the acquisition of Nymølle expected in Q3 2026.

## 2026-2028 Capex highlights



~**386 M€** of cumulative investments, of which **77 M€** for sustainability projects, including **16 M€** for CCS



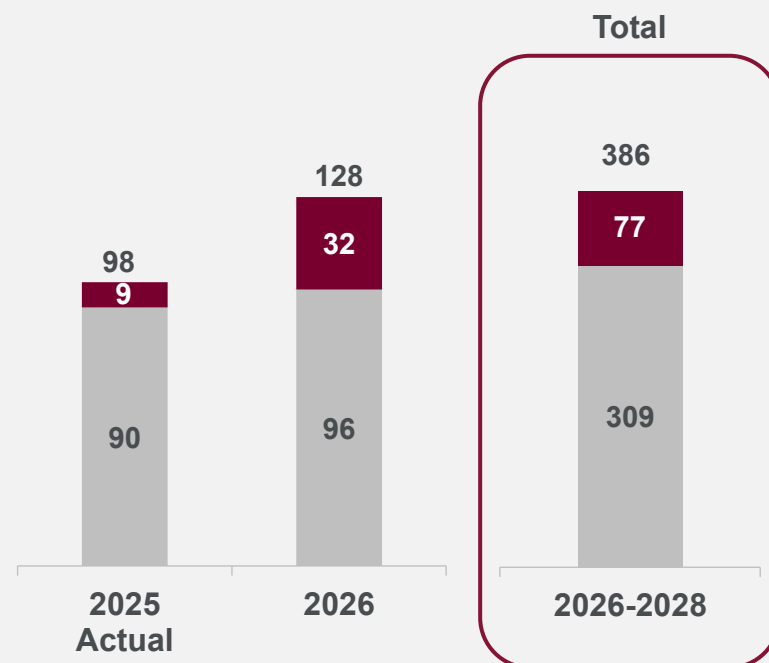
Main capex initiatives:

- ACCSION project in Denmark (CCS)
- Wind turbines in Belgium
- Facility upgrade for FUTURECEM® production in Denmark
- Natural gas transition in Aalborg and Gaurain plants
- Alternative fuels and energy efficiency projects in Türkiye
- Alternative fuels usage ramp-up in Malaysia and China

ACCSION project capex has been included only in 2026. Net capex Group's share from 2027 is around **120 M€** in three years. The profile of net cash out will depend on the timing of the logistic infrastructure execution, which is third-party responsibility


### Capex Breakdown\*

EUR million



■ Sustainability capex ■ Maintenance and expansion capex

\* Figures exclude investments related to IFRS 16 application



03

**2026 First  
Quarter results  
and Guidance**

## Key takeaways

- **Q1 2026 results impacted by marked seasonality and a different maintenance schedule:** the harshest winter in the past 20 years in Europe and Türkiye, together with a different maintenance schedule and a sharper-than-expected volumes and profitability decline in Türkiye
- **Volume down across all business lines**, mainly driven by weather disruption, weaker demand in Asia Pacific and lower activity in Türkiye (cement -3.3%, ready-mix concrete -23.7%, aggregates -5.1%). **Positive trend** in Belgium and Egypt, following the restart of the second kiln. **Volume recovery in March** in some regions
- **Revenues down 7.1% year on year**, driven by lower volumes across several regions and a **negative FX impact of 21.4 M€**, mainly due to Turkish lira and US dollar depreciation
- **EBITDA down 40.6%**, of which around 25 M€ relate to Nordic & Baltic and Türkiye, reflecting lower volumes and the different scheduling of maintenance activities, while the FX impact was negligible
- **No significant direct impact from geopolitical conflicts on operations in Q1 2026;** energy cost volatility largely mitigated through a structured risk management approach and hedging, while some pressure persists on petcoke supply and logistics
- **FY 2026 guidance confirmed**, despite a highly uncertain macroeconomic and geopolitical environment and pending greater visibility on its evolution in the coming months

# 2026 First quarter results highlights

Revenue reached 345.9 M€ (-6.0% yoy); non-GAAP\* Revenue reached 344.1 M€ (-7.1% yoy)

- Lower volumes across several regions and a 21.4 M€ negative FX impact, mainly due to TRY and USD depreciation
- Cement volumes decreased by 3.3%, due to exceptionally adverse weather conditions, weaker demand in Asia Pacific and Türkiye, partially offset by stronger performance in Egypt and Belgium
- RMC volumes declined by 23.7% due to lower activity in Türkiye, Nordic & Baltic and Belgium
- Aggregates volumes -5.1% with weakness in Türkiye and Denmark, partially offset by Sweden, Belgium and new business in the US

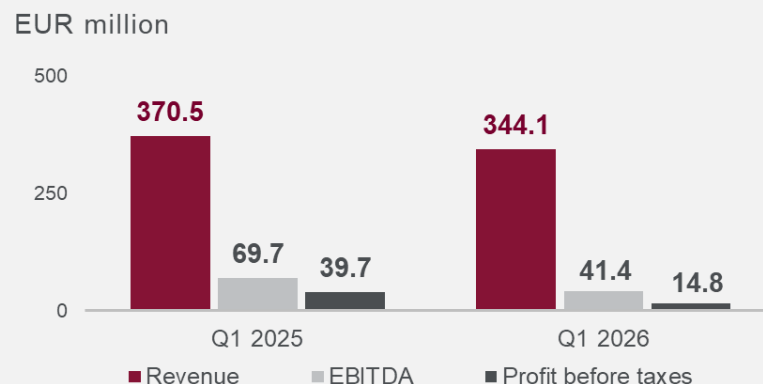
EBITDA reached 38.8 M€ (-41.6% yoy); non-GAAP\* EBITDA: 41.4 M€ (-40.6% yoy)

- 25 M€ EBITDA decline between Nordic & Baltic and Türkiye, driven by lower volumes, on top of a different annual maintenance schedule, FX impact negligible
- Non-GAAP EBITDA Margin at 12.0% (18.8% in Q1 2025)

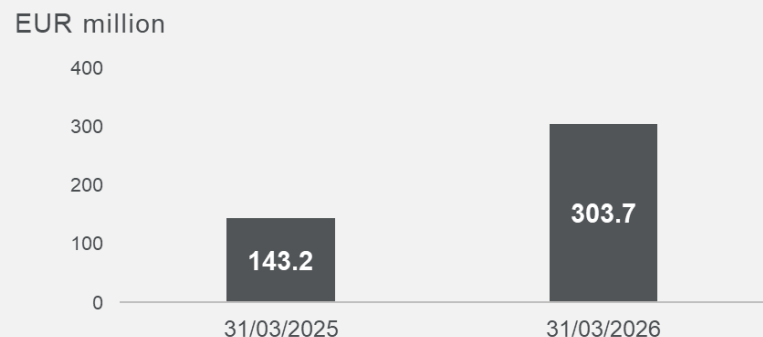
Profit before taxes: 7.4 M€ (-75.7% yoy); non-GAAP\* Profit before taxes: 14.8 M€ (-62.7% yoy)

Net cash: 303.7 M€, an improvement of 160.5 M€ year on year, including 51.0 M€ Kars Cimento disposal, 19.7 M€ insurance proceeds, 18.6 M€ Just Transition Fund, and 52.2 M€ of dividends

## Financial Highlights – Non GAAP\*



## Net Cash



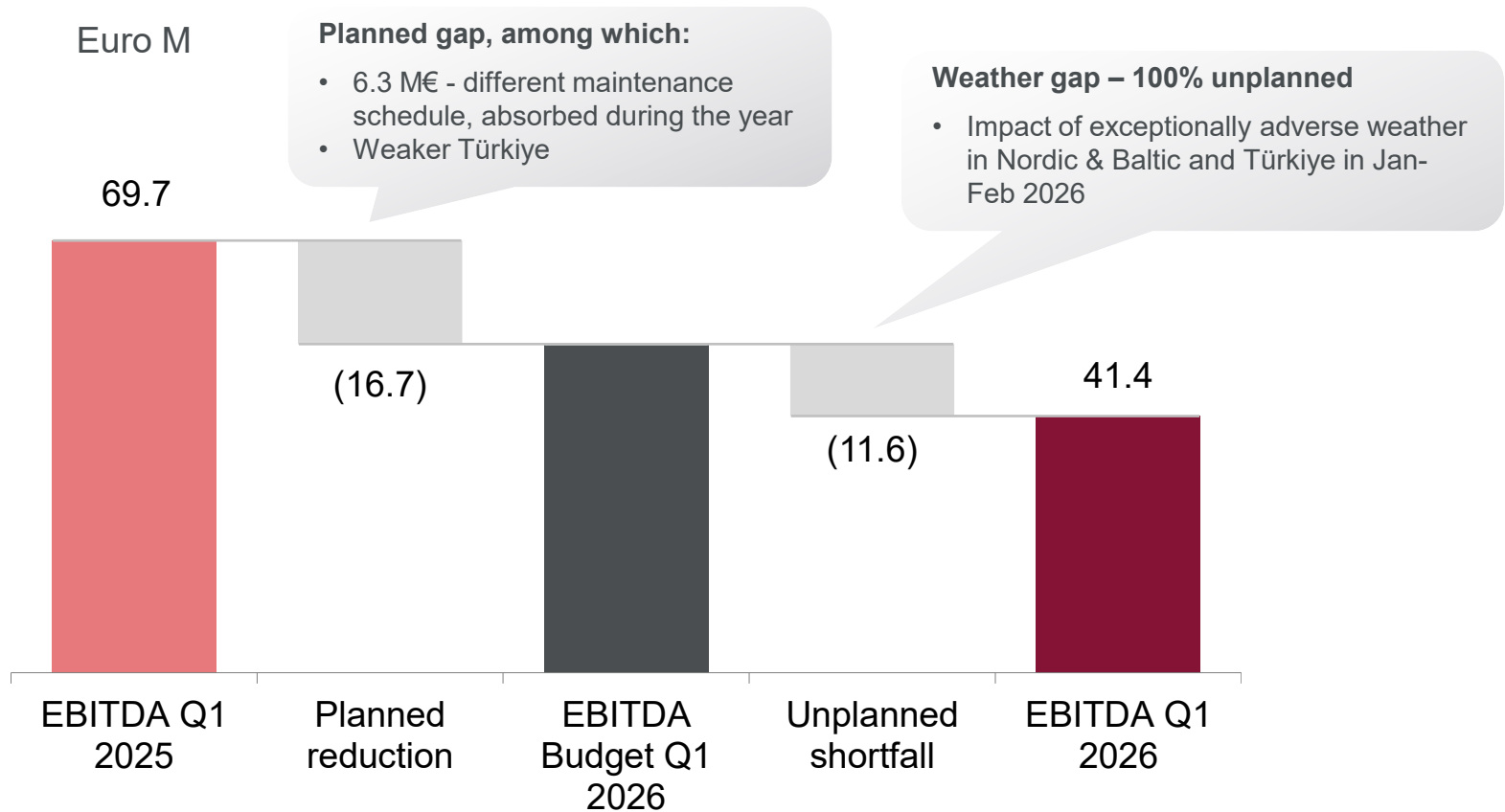
\* Non-GAAP figures exclude the impact of hyperinflation and the valuation of non-industrial real estate in Türkiye.

## Q1 2025 – Q1 2026 EBITDA bridge

Gap vs Q1 2025 breaks down into two components: planned (16.7M€) and unplanned (11.6M€)

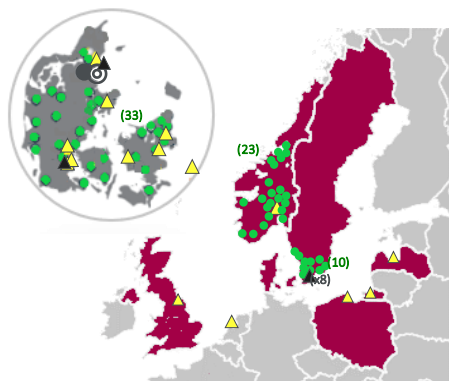
Shortfall vs. Budget is weather-related and to a lesser extent due to weak trading in Türkiye

~75% of such gap historically is recovered in subsequent quarters → residual risk: 4–5M€



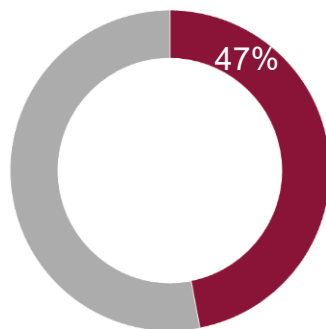
# Nordic & Baltic

## Asset overview



- Grey cement plant (1)    ▲ Terminals (18)
- White cement plant (1)    ▲ Quarries (8)
- RMC (66)

## Share of Group EBITDA



2026 Q1 Non-GAAP

EUR '000	Q1 2026	Q1 2025	Chg %
Revenue	137,402	142,911	(3.9%)
Denmark	102,648	111,732	(8.1%)
Norway / Sweden	32,457	32,016	1.4%
Others (*)	16,543	16,668	(0.7%)
Eliminations	(14,246)	(17,505)	
EBITDA	19,328	33,291	(41.9%)
Denmark	17,597	31,555	(44.2%)
Norway / Sweden	(100)	382	(126.2%)
Others (*)	1,831	1,354	35.2%
EBITDA Margin %	14.1%	23.3%	

(\*) Others include: Iceland, Poland and white cement sales from Denmark to Belgium and France

## DENMARK

- Exceptionally adverse weather conditions in Jan–Feb
- Grey domestic cement volumes **-10%** yoy, the coldest start of the year in 20 years, partial recovery in March (+6%). White cement up **15%**, supported by stronger demand
- Exports **-7%** due to lower deliveries to Norway and Iceland, partially offset by growth in the UK, France and Finland
- RMC volumes **-22%**, aggregates volumes **-29%**, with partial recovery in March
- EBITDA down **44%** yoy, impacted by lower volumes and higher costs related to a different maintenance schedule

## NORWAY

- RMC sales volumes **-13%** impacted by weak demand, delayed infrastructure projects and adverse weather. Market with overcapacity and price competition
- Lower EBITDA due to lower volumes and higher variable costs, partly offset by pricing actions
- Norwegian Krone appreciated by **2.3%** vs. Euro average

## SWEDEN

- RMC sales volumes **-10%** mainly due to harsh weather; strong rebound in March (+14%), aggregates volumes up **14%** supported by the start-up of several projects; March volumes **+60%**
- EBITDA impacted by lower RMC volumes, partly mitigated by aggregates performance and pricing
- Swedish Krona revaluated by **4.8%** vs. Euro average

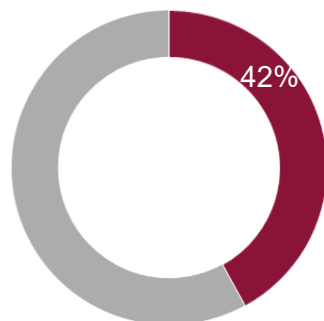
# Belgium and France\*

## Asset overview



- Grey cement plant (1)
- RMC (12)
- ▲ Terminals (4)
- ▲ Quarries (3)

## Share of Group EBITDA



2026 Q1 Non-GAAP

## BELGIUM AND FRANCE

- Domestic cement volumes up **8%** supported by new customers and strong precast segment, despite adverse weather and weak residential demand
- Exports up **30%** to France and Netherlands driven by new customers; signs of recovery in the French construction sector
- RMC volumes up **4%** (Belgium **-9%**, France **~+10%**); aggregates volumes **+4%**, mainly in France and the Netherlands
- EBITDA down **-12%** mainly impacted by the cement segment due to higher costs related to a different maintenance schedule, only partially offset by higher volumes; RMC impacted by lower volumes in Belgium and higher production costs

EUR '000	Q1 2026	Q1 2025	Chg %
Revenue	80,668	75,374	7.0%
EBITDA	17,547	19,942	(12.0%)
EBITDA Margin %	21.8%	26.5%	



Views of the Company's cement plant in Gaurain, Belgium

\* Includes Compagnie des Ciments Belges S.A. results only

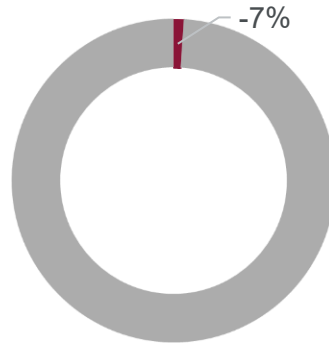
# Türkiye

## Asset overview



- Grey cement plant (3)\*
- RMC (23)
- ◆ Waste (1)
- ▲ Quarries (18)

## Share of Group EBITDA



2026 Q1 Non-GAAP

EUR '000	Q1 2026 (Non-GAAP)	Q1 2025 (Non-GAAP)	Chg %
Revenue	53,186	77,407	(31.3%)
EBITDA	(3,038)	7,898	(138.5%)
EBITDA Margin %	-5.7%	10.2%	

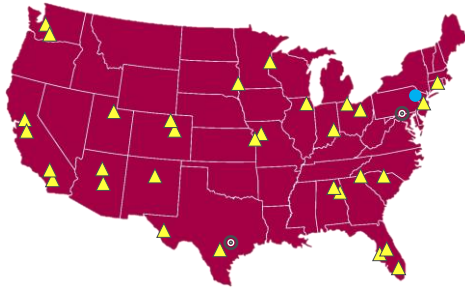
## TÜRKIYE

- From April 2022 Türkiye is considered “hyperinflationary”. Reported figures are non-GAAP i.e. exclude the impacts of hyperinflation and the valuation of non-industrial property
- Highly challenging market environment, impacted by hyperinflation, high interest rates, exceptionally adverse weather in Jan–Feb, Ramadan seasonality and weaker post-earthquake reconstruction demand
- Domestic cement volumes **-18%** yoy, affected by severe winter conditions, weak macro environment and the disposal of the Kars plant; mixed regional trends (Aegean +5%, Marmara -8%, Eastern Anatolia -50%)
- Exports **+80%**, driven by higher deliveries to Albania, Bulgaria and other countries
- RMC volumes **-34%** and aggregates volumes **-30%**, impacted by weaker demand
- Revenues declined by **-31.3%** yoy impacted by TRY devaluation
- Negative EBITDA reflecting lower volumes and higher variable and fixed costs, only partly offset by price increases
- Divestment of Kars Cimento completed on December 1<sup>st</sup>, 2025
- **34%** TRY devaluation vs. Euro average

\* Kars was sold on December 1st, 2025

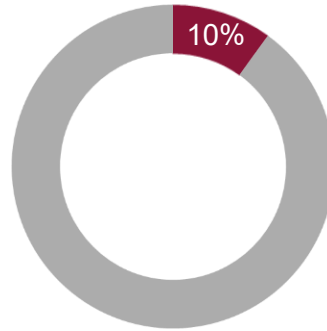
# North America

## Asset overview



- White cement plants (2)
- Precast concrete plants (1)
- ▲ Terminals (25)

## Share of Group EBITDA



2026 Q1 Non-GAAP

## UNITED STATES

- White cement volume were **+4%** yoy, showing a resilient performance despite competitive pressures, adverse weather and selective pricing dynamics
- In Texas volumes moderately down due to a January snowstorm and strong competition from importers
- In California volumes were in line, while Florida recorded a significant increase, supported by a dynamic market despite aggressive competition
- EBITDA was down **1.7%** impacted by higher transport, cement purchase, energy and maintenance costs and FX effect, partially offset by higher volumes and prices; aggregates new business contributed positively
- **11.2%** USD devaluation vs. Euro average

EUR '000	Q1 2026	Q1 2025	Chg %
Revenue	39,148	41,346	(5.3%)
EBITDA	3,983	4,050	(1.7%)
EBITDA Margin %	10.2%	9.8%	



Views of the Company's cement plant in York, Pennsylvania

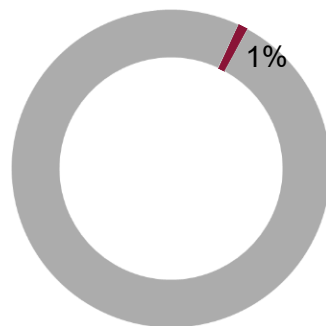
# Asia Pacific

## Asset overview



- White cement plants (2)
- ▲ Terminals/Warehouse (12)
- ▲ Quarries (3)

## Share of Group EBITDA



2026 Q1 Non-GAAP

EUR '000	Q1 2026	Q1 2025	Chg %
<b>Revenue</b>	<b>17,208</b>	<b>21,969</b>	<b>(21.7%)</b>
China	7,429	9,871	(24.7%)
Malaysia	9,810	12,128	(19.1%)
Eliminations	(31)	(30)	
<b>EBITDA</b>	<b>516</b>	<b>2,514</b>	<b>(79.5%)</b>
China	502	887	(43.4%)
Malaysia	14	1,627	(99.1%)
<b>EBITDA Margin %</b>	<b>3.0%</b>	<b>11.4%</b>	

## CHINA

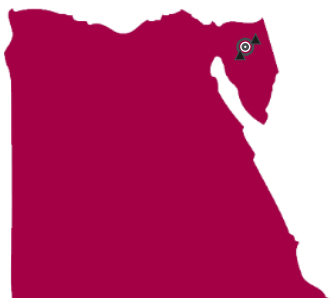
- Volumes -15% yoy, impacted by stagnant demand, intense competition, heavy snowfall in January and the slowdown around the Chinese New Year
- Market environment remains weak despite government stimulus
- Revenues decreased **-24.7%** yoy, reflecting lower volumes and selling prices
- EBITDA down **-43.4%** yoy, due to lower volumes and prices and higher fixed costs, partly offset by variable cost savings
- **5.8%** CNY devaluation vs. Euro average

## MALAYSIA

- Total volumes decreased by ~**30%** mainly due to timing differences in clinker shipments to Australia, while domestic volumes, though marginal, declined by **13%** due to residential weakness
- Cement exports slightly down with higher deliveries to Vietnam offset by lower volumes to Cambodia
- Revenue decreased by **19.1%** while EBITDA at breakeven due to lower volumes, higher freight rates and scheduled maintenance, despite better product mix
- **0.9%** MYR revaluation vs. Euro average

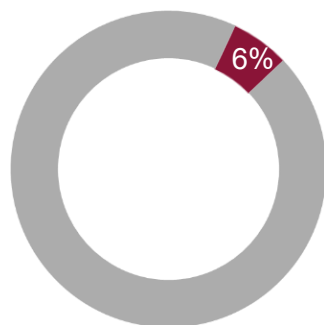
# Egypt

## Asset overview



- ⊙ White cement plants (1)
- ▲ Quarries (2)

## Share of Group EBITDA



2026 Q1 Non-GAAP

## EGYPT

- Revenues were up ~**41.5%** despite the Egyptian pound devaluation of **7.7%**
- Domestic cement volumes increased **50%** also benefiting from the timing shift of deliveries from December 2025; macro context remains challenging (high inflation, currency devaluation, higher energy costs)
- Export volumes increased ~**68%**, supported by the restart of the second production line in 2025, strengthening presence in the US and Western Europe
- EBITDA was up **6.4%**, driven by higher volumes, partly offset by lower average prices due to destination mix and higher energy costs
- **7.7%** EGP devaluation vs. Euro average

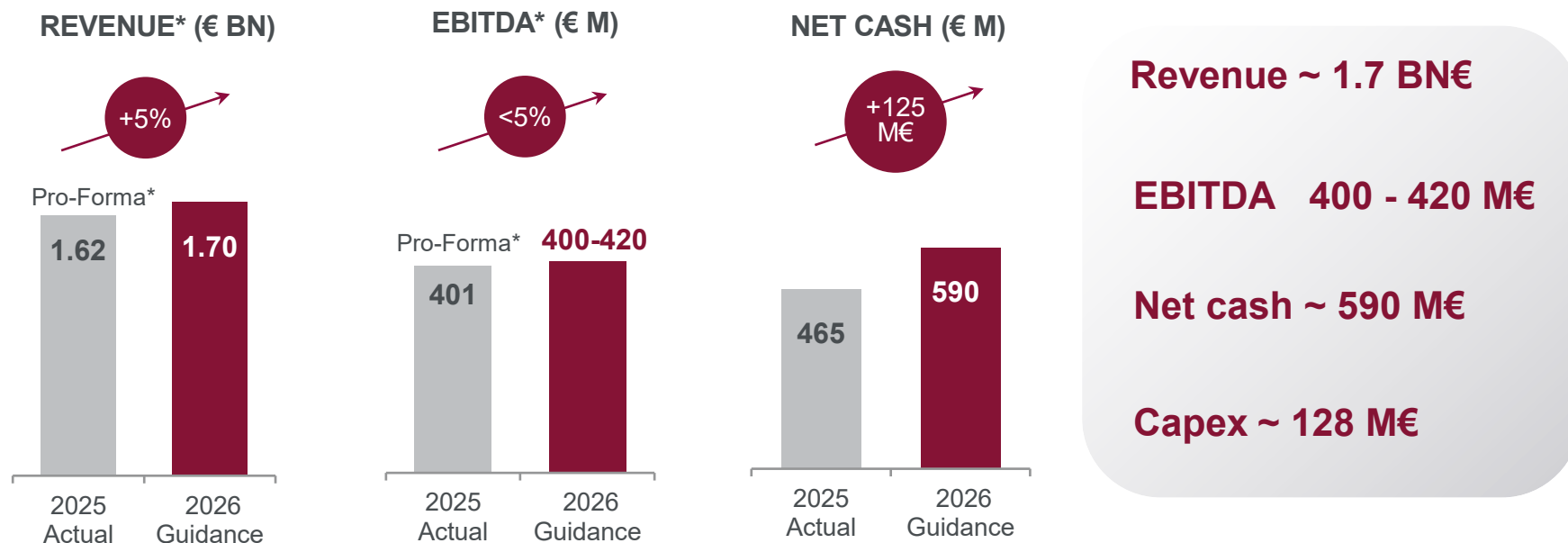
EUR '000	Q1 2026	Q1 2025	Chg %
Revenue	16,068	11,355	41.5%
EBITDA	2,558	2,405	6.4%
EBITDA Margin %	15.9%	21.2%	



Views of the Company's cement plant at El Arish, Sinai peninsula

## 2026 Guidance - confirmed

Despite a weak Q1 and the turbulent geopolitical scenario, pending greater visibility on its evolution, we reiterate our full-year guidance



### Guidance refers to like-for-like ongoing operations, non-GAAP, excluding extraordinary items

The above guidance excludes the negative repercussions of geopolitical shocks or other extraordinary events. As the expectations described above are based on certain preconditions and assumptions that are beyond management's control, actual results may deviate significantly from such expectations. The foregoing exclusively reflects the point of view of the company's management, and does not represent a guarantee, a promise, an operational suggestion or even just an investment advice.

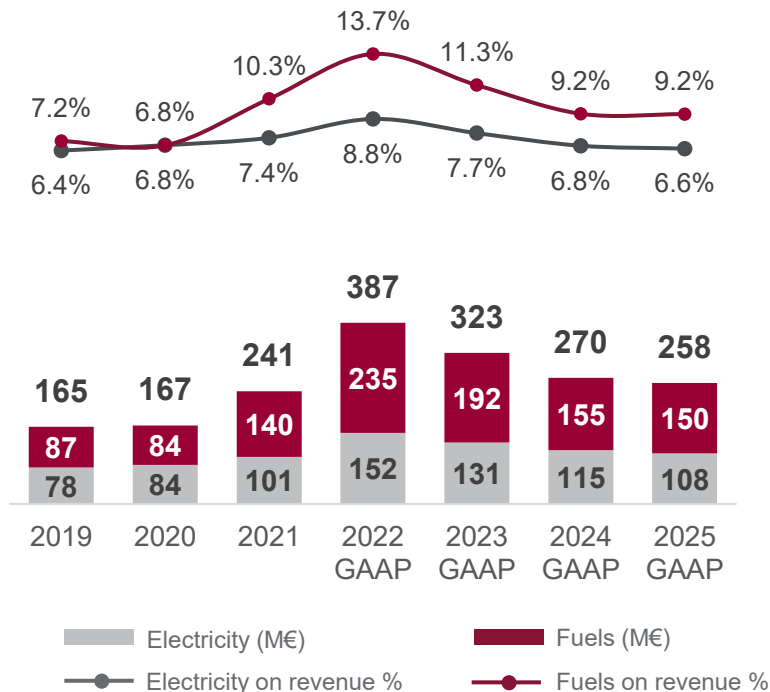
\* 2025 pro-forma Revenue and EBITDA, excluding non-recurring items and the contribution of Kars Cimento, which was sold on Dec. 1<sup>st</sup>, 2025. 2026 figures exclude the acquisition of Nymølle expected in Q3 2026.

# Operating costs: evolution and mitigating actions

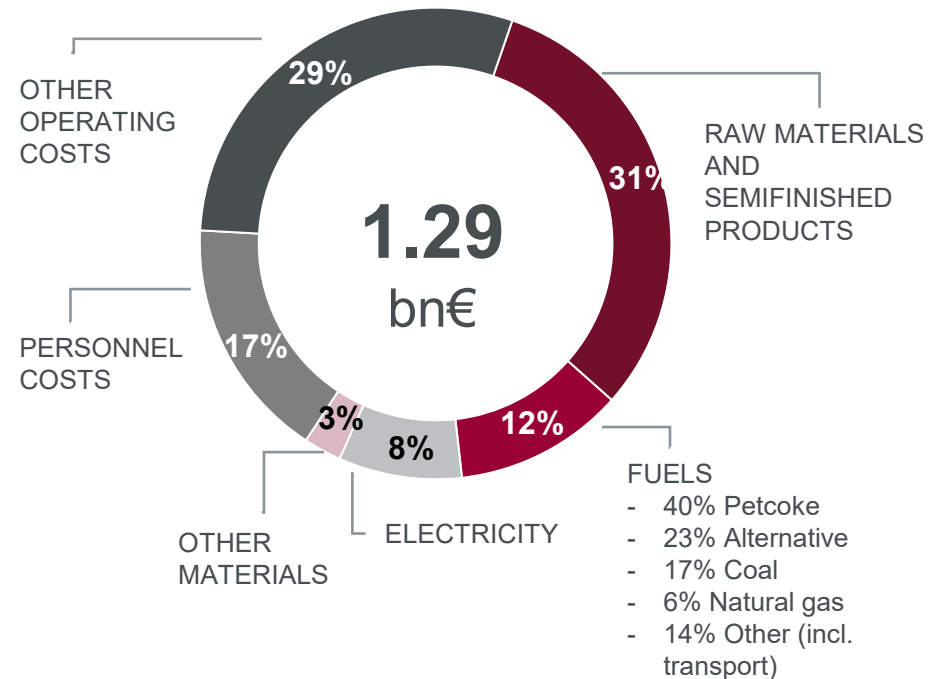
Energy cost volatility largely mitigated through structured risk management and hedging strategy, covering the majority of electricity, coal and gas supply

Some pressure remains on petcoke supply and logistics, with an expected extra cost of 38 M€ in 2026 assuming oil prices stays => USD 100/bl, mitigated through pricing actions

### FUELS AND ELECTRICITY COSTS



### 2025 COSTS BY NATURE (GAAP)

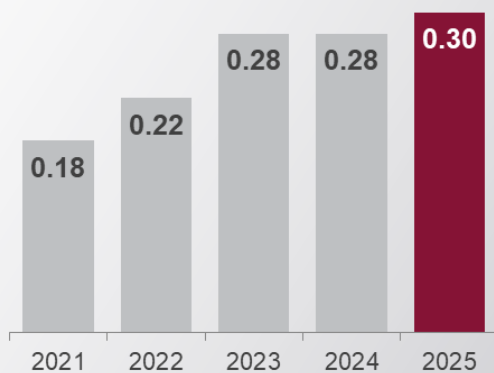


## Increased shareholders return in the last 5 years

- Dividend per Share +67% and Earnings per Share +83% vs 2021
- The 2026-2028 Industrial Plan assumes the distribution of an increasing dividend, with a payout ratio between 20% and 25%

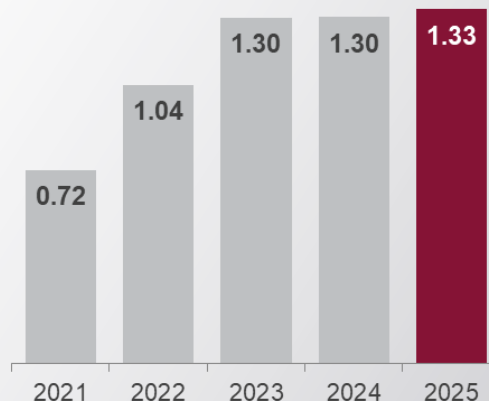
### Dividend per Share

+67%



### Earnings per Share

+83%



### Payout Ratio

20-25% range





04

**Appendix**

# Consolidated Income Statement – Q1 2026

(EUR million)	Q1 2026	Q1 2025	Chg %	Q1 2026 (Non-GAAP)*	Q1 2025 (Non-GAAP)*	Chg %
<b>REVENUE FROM SALES AND SERVICES</b>	<b>345.9</b>	<b>368.1</b>	<b>(6.0%)</b>	<b>344.1</b>	<b>370.5</b>	<b>(7.1%)</b>
Change in inventories	(11.8)	(2.2)	n.m.	(11.2)	(1.3)	n.m.
Increase for internal work and other income	1.7	2.5	(30.6%)	1.7	2.5	(32.3%)
<b>TOTAL OPERATING REVENUE</b>	<b>335.9</b>	<b>368.3</b>	<b>(8.8%)</b>	<b>334.6</b>	<b>371.7</b>	<b>(10.0%)</b>
Raw materials costs	(141.0)	(148.2)	(4.9%)	(138.2)	(147.6)	(6.3%)
Personnel costs	(57.1)	(56.0)	2.1%	(56.8)	(56.2)	1.0%
Other operating costs	(99.0)	(97.7)	1.2%	(98.2)	(98.3)	(0.1%)
<b>TOTAL OPERATING COSTS</b>	<b>(297.1)</b>	<b>(301.9)</b>	<b>(1.6%)</b>	<b>(293.2)</b>	<b>(302.1)</b>	<b>(2.9%)</b>
<b>EBITDA</b>	<b>38.8</b>	<b>66.4</b>	<b>(41.6%)</b>	<b>41.4</b>	<b>69.7</b>	<b>(40.6%)</b>
<i>EBITDA Margin %</i>	11.2%	18.0%		12.0%	18.8%	
Amortisation, depreciation, impairment losses and provisions	(36.5)	(35.3)	3.4%	(34.4)	(32.4)	6.0%
<b>EBIT</b>	<b>2.3</b>	<b>31.1</b>	<b>(92.6%)</b>	<b>7.0</b>	<b>37.2</b>	<b>(81.1%)</b>
<i>EBIT Margin %</i>	0.7%	8.5%		2.0%	10.0%	
<b>NET FINANCIAL INCOME (EXPENSE)</b>	<b>5.0</b>	<b>(0.8)</b>	<b>695.0%</b>	<b>7.8</b>	<b>2.5</b>	<b>(213.3%)</b>
<b>PROFIT BEFORE TAXES</b>	<b>7.4</b>	<b>30.3</b>	<b>(75.7%)</b>	<b>14.8</b>	<b>39.7</b>	<b>(62.7%)</b>
<i>Profit (loss) before taxes Margin %</i>	2.1%	8.2%		4.3%	10.7%	

(\*) Non-GAAP figures exclude the impact of hyperinflation and the valuation of non-industrial real estate in Türkiye.

# Consolidated Income Statement – FY 2025

(EUR million)	2025	2024	Chg %	2025 (Non-GAAP)*	2024 (Non-GAAP)*	Chg %
<b>REVENUE FROM SALES AND SERVICES</b>	<b>1,639.6</b>	<b>1,686.9</b>	<b>(2.8%)</b>	<b>1,644.0</b>	<b>1,648.8</b>	<b>(0.3%)</b>
Change in inventories	24.4	(0.5)	n.m.	26.6	3.7	n.m.
Increase for internal work and other income	62.7	27.4	128.3%	71.3	11.5	n.m.
<b>TOTAL OPERATING REVENUE</b>	<b>1,726.7</b>	<b>1,713.9</b>	<b>0.7%</b>	<b>1,741.9</b>	<b>1,664.1</b>	<b>4.7%</b>
Raw materials costs	(697.3)	(708.4)	(1.6%)	(692.0)	(677.8)	2.1%
Personnel costs	(213.0)	(215.2)	(1.0%)	(213.0)	(211.8)	0.6%
Other operating costs	(377.0)	(382.9)	(1.5%)	(376.7)	(375.2)	0.4%
<b>TOTAL OPERATING COSTS</b>	<b>(1,287.2)</b>	<b>(1,306.6)</b>	<b>(1.5%)</b>	<b>(1,281.7)</b>	<b>(1,264.8)</b>	<b>1.3%</b>
<b>EBITDA</b>	<b>439.5</b>	<b>407.3</b>	<b>7.9%</b>	<b>460.2</b>	<b>399.3</b>	<b>15.3%</b>
<i>EBITDA Margin %</i>	26.8%	24.1%		28.0%	24.2%	
Amortisation, depreciation, impairment losses and provisions	(144.4)	(145.3)	(0.6%)	(132.6)	(132.6)	0.0%
<b>EBIT</b>	<b>295.1</b>	<b>262.0</b>	<b>12.6%</b>	<b>327.5</b>	<b>266.7</b>	<b>22.8%</b>
<i>EBIT Margin %</i>	18.0%	15.5%		19.9%	16.2%	
<b>NET FINANCIAL INCOME (EXPENSE)</b>	<b>(8.8)</b>	<b>22.9</b>	n.m.	<b>(2.5)</b>	<b>28.6</b>	n.m.
<b>PROFIT BEFORE TAXES</b>	<b>286.3</b>	<b>284.9</b>	<b>0.5%</b>	<b>325.0</b>	<b>295.3</b>	<b>10.0%</b>
<i>Profit (loss) before taxes Margin %</i>	17.5%	16.9%		19.8%	17.9%	
Income taxes	(77.4)	(70.4)	9.8%	(76.1)	(58.8)	29.4%
<b>PROFIT FROM CONTINUING OPERATIONS</b>	<b>208.9</b>	<b>214.5</b>	<b>(2.6%)</b>	<b>248.9</b>	<b>236.5</b>	<b>5.2%</b>
LOSS FROM DISCONTINUED OPERATIONS, NET OF TAX	0.0	0.0		0.0	1.0	
<b>PROFIT FOR THE YEAR</b>	<b>208.9</b>	<b>214.5</b>	<b>(2.6%)</b>	<b>248.9</b>	<b>236.5</b>	<b>5.2%</b>
Non controlling interests	2.5	12.8	(80.5%)	3.0	12.7	(76.6%)
<b>GROUP NET PROFIT</b>	<b>206.4</b>	<b>201.6</b>	<b>2.4%</b>	<b>245.9</b>	<b>223.8</b>	<b>9.9%</b>

# M&A track record

Since 2001 around EUR 2 billion invested with no recourse to shareholder equity



## 2001 - Cimentas AS and Cimbeton AS

Entered the Turkish cement market with 2 plants

## 2004 - Aalborg Portland A/S and Unicon A/S

Transforming deal:

- **Product diversification** (new products: white cement and aggregates and strong position in ready-mix)
- **Geographical presence** (new countries: Denmark, Norway, Sweden, Egypt, Malaysia, China, US)

## 2005

**Edirne plant** in Türkiye

**Vianini Pipe Inc.** Concrete products in US

## 2006

**Elazig plant** in Türkiye

## 2007 - Bolt-on acquisitions

Sweden, Türkiye and minority stake in China

## 2008 - Kudsk & Dahl A/S

Aggregates in Denmark

## 2009 – Sureko

Entered the waste management in Türkiye

## 2010 – Bolt-on acquisitions

14 ready-mix plants in Italy

## 2011 – Acquisition

Urban waste in Türkiye

## 2012 – NWM Holdings Ltd

Entered the waste management in UK

## Jul. 2016 - Sacci

Cement and ready-mix in Italy

## Oct 2016 - Compagnie des Ciments Belges

- Cement, aggregates and ready-mix in Belgium
- Ready-mix in France

## Jan. 2018 – Exit from Italy

Disposal of cement and RMC businesses  
315 M€ Cash inflow in January 2018

## Mar. 2018 – Acquisition of 38.75% stake in Lehigh White Cement Co.

- Reached majority stake of 63.25%
- Largest player and sole manufacturer in the U.S. white cement market

## 2021 – Ege Kirmatas AS

Aggregates in Türkiye

## 2023 – Casa Bayan Sdn Bhd

Aggregates in Malaysia

## 2024 – Bolt-on acquisitions

- Ready-mix business in Denmark
- Acquisition of an additional 25.4% stake in Egypt

## 2025 – Kars plant

Sale of Kars cement plant in Türkiye

## 2026 – Nymølle A/S (pending Closing)

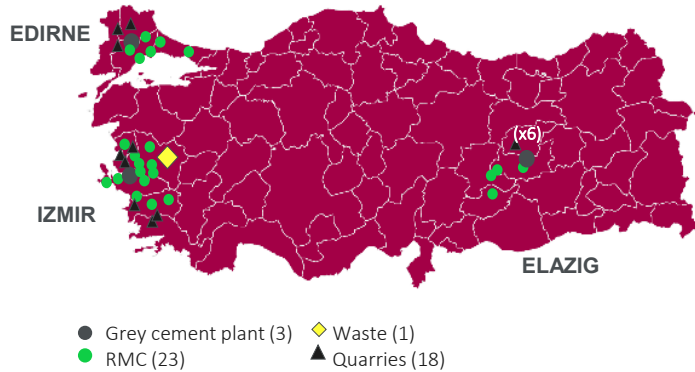
Acquisition of the largest aggregate player in Denmark

# Key differences between white and grey cement

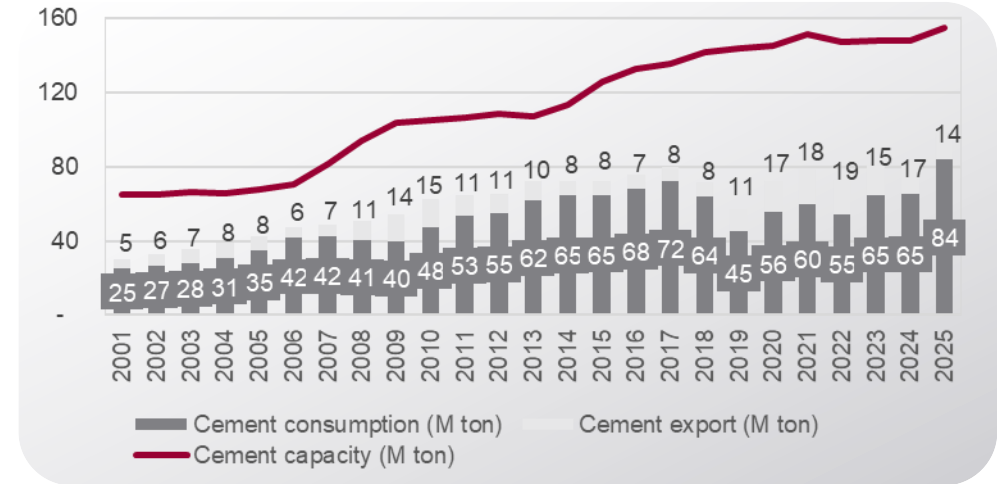
	WHITE CEMENT	GREY CEMENT
<b>Market Size</b>	<ul style="list-style-type: none"> <li>• ~ 20 million tons per year (0.5% of grey)</li> <li>• Niche product: high value, small volumes</li> </ul>	<ul style="list-style-type: none"> <li>• &gt; 4 billion tons per year</li> <li>• Commodity: basic value, large volumes</li> </ul>
<b>Industry Features</b>	<ul style="list-style-type: none"> <li>• Raw materials scarcity, fewer producers, growth end-markets, high switching costs, export-driven</li> </ul>	<ul style="list-style-type: none"> <li>• Raw materials widespread presence, many producers, cyclical end-markets, local demand (only 5% exported)</li> </ul>
<b>Growth drivers</b>	<ul style="list-style-type: none"> <li>• Consumption driven by home renovation, restructuring and technology. High tech product</li> <li>• Higher market growth rates in developed countries</li> </ul>	<ul style="list-style-type: none"> <li>• Consumption driven by infrastructure &amp; residential-commercial. Low tech product.</li> <li>• Demand growth in line with GDP in developed countries</li> </ul>
<b>End markets</b>	<ul style="list-style-type: none"> <li>• Main clients are large dry mix players (Saint Gobain-Weber, Mapei, etc) and pre-cast producers</li> </ul>	<ul style="list-style-type: none"> <li>• Main clients are ready-mix companies, construction companies and precast producers</li> </ul>
<b>Product Features</b>	<ul style="list-style-type: none"> <li>• High workability, high electrical conductivity, aesthetics. Increasingly used for landmark buildings, urban fittings, eco-friendly construction projects</li> </ul>	<ul style="list-style-type: none"> <li>• The most widespread construction material, used mostly for new build and infrastructure</li> </ul>
<b>Applications *</b>	<ul style="list-style-type: none"> <li>• Dry mix producers/mortars/specialty products (50-70%)</li> <li>• Bricks, blocks and tiles (20-30%)</li> <li>• In-situ and pre-cast concrete (10-20%)</li> </ul>	<ul style="list-style-type: none"> <li>• Ready-mixed and precast concrete (55-65%)</li> <li>• Bricks, blocks and tiles (30-40%)</li> <li>• Dry mix/mortars and other (5-10%)</li> </ul>

\* Cementir estimates of European cement consumption by segment

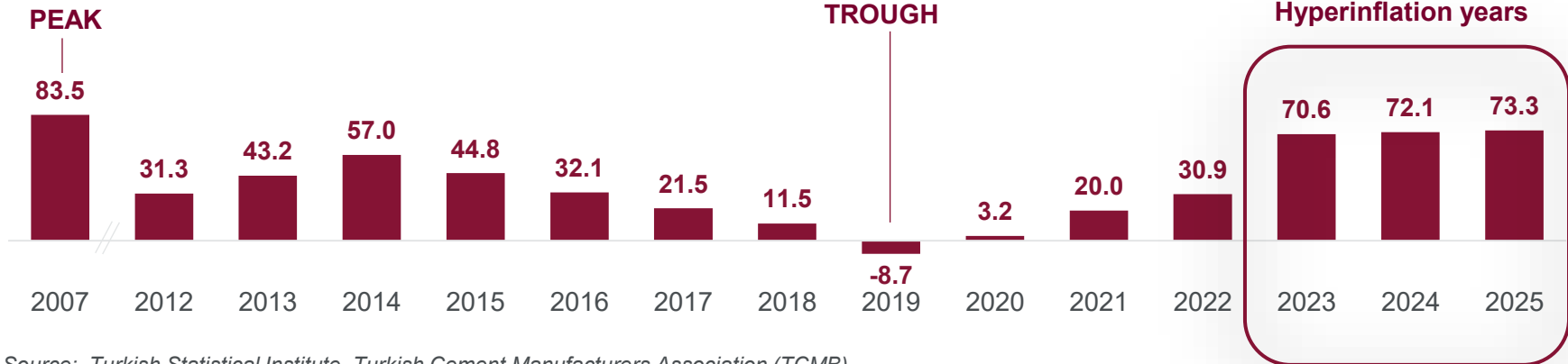
# Türkiye historical figures



## Türkiye - Cement Market (Mt) \*



## Türkiye – EBITDA evolution €M \*\*

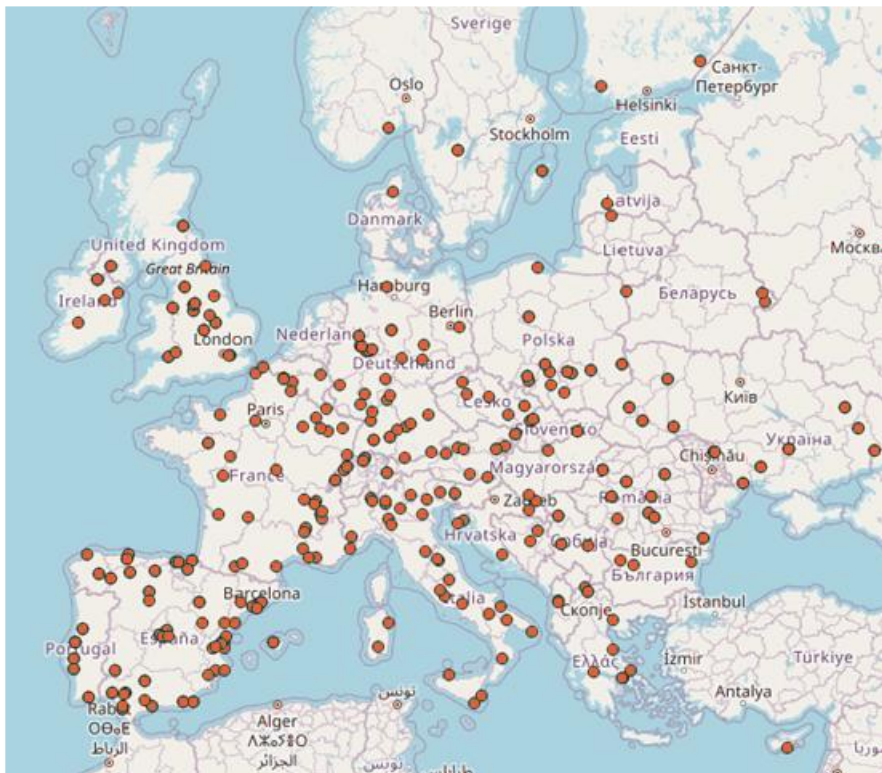


\* Source: Turkish Statistical Institute, Turkish Cement Manufacturers Association (TÇMB).

\*\* Non-GAAP EBITDA, excluding non-recurring income

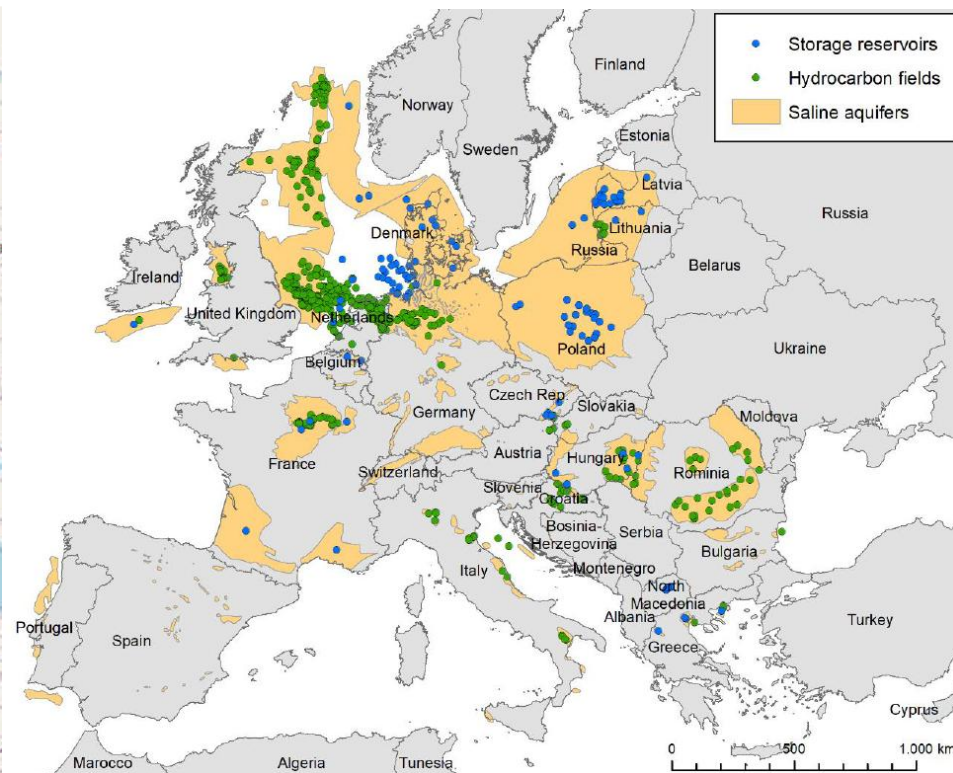
# Locations of cement plants and CO<sub>2</sub> storage sites in Europe

## Cement plants



Source: Johannes Ruppert, VDZ 2025

## CO<sub>2</sub> storage sites



Source: Karen Lyng Anthonen & Niels Peter Christensen: EU Geological CO<sub>2</sub> storage summary. GEUS report 2021/34

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## 2026 Financial Calendar:

<b>12 February</b>	<b>Preliminary 2025 Results and Industrial Plan 2026-2028 update</b>
<b>11 March</b>	<b>Full year 2025 Results</b>
<b>23 April</b>	<b>AGM</b>
<b>7 May</b>	<b>First Quarter Results</b>
<b>29 July</b>	<b>First Half Results</b>
<b>5 November</b>	<b>Nine Months Results</b>

## Stock listing information:

**Euronext Milan market, Euronext STAR Milan segment**

**Ticker: CEMI.IM (Reuters)**

**Ticker: CEM.IM (Bloomberg)**

## Registered Office:

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