



RESULTS FOR THE YEAR ENDING DECEMBER 31ST, 2003

Main highlights:

Net profit: increased by 34% to € 60 m

Proposed dividend per share: € 0,06

Core Net Revenues: increased by 3.4% to € 292,6 m

Ebitda: increased by 3.6% to € 87,7 m

Ebit: increased by 5.5% to € 53 m

Rome, March 25th 2004

Today Cementir Group board of directors approved its 2003 financial statements.

For the year core Net Revenues increased by 3.4% to € 292,6 m from € 283 m reported in the comparable period of last year. Italian operations posted sales of € 202 m, up by € 6,3 m; Cimentas (Turkey) posted sales of € 90,6 m, up by € 3,3 m.

Group Ebitda increased by 3.6% to € 87,7 m (€ 84,7 m in 2002). Ebitda from Italian operations declined by € 2 m to € 72,6 m mainly due to higher input costs, including energy. Ebitda from Turkish operations grew by 50% to € 15,1 m thanks to the restructuring program undertaken since Cimentas was acquired in 2001. In the same period, Group Ebit increased by 5.5% to € 52,9 from € 50,1 m in 2002 and Gross profit grew by 1.7% to € 118,8 m from € 116,8 m.

Group Net Profit increased by 34% to € 60 m from the € 45,3 m reached in the comparable period of last year 2003. Net result benefited from € 34 m of deferred tax benefit.

Net cash position reached € 112,7 m, an increase of € 35,9 m compared to December the 31st, 2002; Group net equity reached € 505 m from € 440,5 in 2002.

The board of directors proposed a € 0.06 dividend per share subject to shareholders meeting approval on May 10th 2004. Dividend payment is expected for May 20th 2004.

During 2003, Cementir Group kept its growth path by improving efficiency and productivity levels across its operations. For 2004 it expects further growth both in Italy and in Turkey.

For further information please contact:

Investor Relations Department

e-mail: invrel@cementir.it

Tel. +39-06-45412213

ASSETS

	31/12/2003		31/12/2002	
	Partial	Total	Partial	Total
A) RECEIVABLES FROM SHAREHOLDERS FOR PAYMENTS STILL DUE		0		0
B) FIXED ASSETS				
I. Intangible fixed assets				
1. Start-up and expansion costs		28		81
2. Goodwill		52		85
3. Other assets		194		555
4. Differences from consolidation		113.608		119.980
Total intangible fixed assets		113.882		120.701
II. Tangible fixed assets				
1. Real estate		90.711		88.818
2. Plants and machineries		92.800		87.490
3. Industrial and commercial equipments		519		544
4. Other assets		4.253		4.934
5. Assets under construction and advances to suppliers		3.791		7.065
Total tangible fixed assets		192.074		188.851
III. Financial fixed assets				
1. Equity investments in		11.674		17.787
a) subsidiary companies	2.193		2.289	
b) other companies	9.481		15.498	
2. Accounts receivable from:		420		569
a) third parties	420		569	
3. Own shares		7.115		6.987
Total financial fixed assets		19.209		25.343
TOTAL B) FIXED ASSETS		325.165		334.895
C) CURRENT ASSETS				
I. Inventories				
1. Raw materials, other materials and consumables		18.940		18.603
2. Work in progress and semi-manufactured products		7.760		6.497
3. Finished goods and goods for resale		6.471		6.275
4. Advances		94		69
Total inventories		33.265		31.444
II. Accounts receivable (1)				
1. Trade receivables		80.240		74.153
2. Subsidiary companies		510		92
3. Other receivables		64.686		31.097
Total Accounts receivable		145.436		105.342
III. Financial assets not held as fixed assets		0		0
IV. Cash balances				
1. Bank and post office deposits		189.320		148.703
2. Cash in hand		215		78
Total cash balances		189.535		148.781
TOTAL C) CURRENT ASSETS		368.236		285.567
D) ACCRUED INCOME AND PREPAID EXPENSES		1.038		743
TOTAL ASSETS (A+B+C+D)		694.439		621.205

LIABILITIES

	31/12/2003		31/12/2002	
	Partial	Total	Partial	Total
A) SHAREHOLDERS' EQUITY				
I. Share capital		159.120		159.120
II. Share premium reserve		22.711		22.711
III. Revaluation reserve		0		2.429
IV. Legal reserve		7.859		7.859
V. Reserve for own shares in portfolio		7.115		6.987
VI. Statutory reserves		0		0
VII. Other reserves		248.039		192.327
a) Grants on capital account fund	13.207		13.207	
b) Fund art.15 L. 113/88 n.67	138		138	
c) Extraordinary reserve	1.737		7.411	
d) Reserve for purchase own shares	5.885		6.013	
f) Reserve L. 349/95 Art.11	8		3	
g) Other reserves	227.064		165.555	
VIII. Profits carried forward		0		3.721
IX. Net income for the period		60.243		45.308
PARENT COMPANY'S SHARE		505.087		440.462
Third's share:				
I. Capital, reserves and profits carried forward		5.648		5.760
II. Net income of the period		119		(704)
TOTAL THIRD'S SHARE		5.767		5.056
TOTAL A) SHAREHOLDERS' EQUITY		510.854		445.518
B) RISKS AND CHARGES FUND				
1. Taxation		454		1.210
2. Other		492		4.771
TOTAL B) RISKS AND CHARGES FUND		946		5.981
C) RETIREMENT BONUS FUND				
		9.646		9.590
D) ACCOUNTS PAYABLE				
1. Due to banks		37.797		32.991
a) within 12 months	26.614		19.420	
b) beyond 12 months	11.183		13.571	
2. Due to other financial companies		39.008		39.008
a) beyond 12 months	39.008		39.008	
3. Advances (1)		134		104
4. Due to suppliers (1)		61.513		62.965
5. Taxation debts (1)		15.510		16.731
6. Due to social security and welfare institutions		1.405		1.404
7. Other payables		14.997		3.270
TOTAL D) ACCOUNTS PAYABLE		170.364		156.473
E) ACCRUED EXPENSES AND DEFERRED INCOME				
		2.629		3.643
TOTAL LIABILITIES (A+B+C+D+E)		694.439		621.205

CONSOLIDATED FINANCIAL STATEMENT
(in Euro)

	31/12/2003		31/12/2002	
	Partial	Total	Partial	Total
A) VALUE OF PRODUCTION				
1. Revenues from sales and services		292.031		283.006
2. Change in stock of work in progress, semi-manufactured products and finished goods		572		24
3. Change in work in progress		0		0
4. Own work capitalized		510		85
5. Other income and revenues		1.303		1.548
TOTAL A) VALUE OF PRODUCTION		294.416		284.663
B) PRODUCTION COSTS				
6. Raw materials, other materials, consumables and goods for resale		(121.231)		(117.006)
7. External services		(52.598)		(47.054)
8. Leases and rentals		(339)		(270)
9. Payroll and related costs:		(31.766)		(32.578)
a) wages and salaries	(21.777)		(22.480)	
b) social security contributions	(6.725)		(6.696)	
c) employee termination indemnities	(1.632)		(2.024)	
d) other costs	(1.632)		(1.378)	
10. Amortizations, depreciations and writedowns		(28.711)		(28.366)
a) amortization of intangible fixed assets	(6.785)		(7.741)	
b) amortization of tangible fixed assets	(21.553)		(20.281)	
c) writedown of current assets	(373)		(344)	
11. Changes in stock of raw materials, other materials, consumables and goods for resale		(129)		(1.956)
12. Provisions to risk funds		(171)		(151)
13. Other provisions		0		0
14. Other operating costs		(7.337)		(7.625)
TOTAL B) COSTS OF PRODUCTION		(242.282)		(235.006)
Differences between production value and costs (A-B)		52.134		49.657
C) FINANCIAL INCOME AND EXPENSES				
15. Income from equity investments		2.169		1.134
a) subsidiary companies	101		57	
b) other companies	760		1.077	
c) gain on sharing transfer	1.308		0	
16. Other financial incomes:		8.334		24.355
a) from securities held as financial fixed assets not representing equity investments	2		3	
b) income other than the above:				
- other companies	8.332		24.352	
17. Interests and other financial expenses:		(6.929)		(8.981)
a) other companies	(6.929)		(8.981)	
TOTAL C) FINANCIAL INCOME AND EXPENSES		3.574		16.508
D) CHANGES IN VALUE OF FINANCIAL ASSETS				
18. Revaluations of equity investments		185		287
19. Writedowns of equity investments		(1.495)		(161)
TOTAL D) CHANGES IN VALUE OF FINANCIAL ASSETS		(1.310)		126
E) EXTRAORDINARY INCOME AND EXPENSES				
20. Income		4.333		14.335
a) appreciations from alienations	1.079		13.388	
b) others	3.254		947	
21. Expenses		(18.846)		(20.116)
a) depreciations from alienations	(90)		(19.770)	
b) other expenses	(18.756)		(346)	
TOTAL E) EXTRAORDINARY INCOME AND EXPENSES		(14.513)		(5.781)
PROFIT BEFORE TAXES		39.885		60.510
22. Income taxes		20.477		(15.906)
a) current taxes	(14.309)		(5.583)	
b) advanced (deferred) taxes	34.786		(10.323)	
NET INCOME INCLUDED THIRD'S SHARE		60.362		44.604
THIRD'S NET INCOME		(119)		704
NET INCOME FOR THE PERIOD		60.243		45.308