

## GROUP PROFILE

**Cementir Holding N.V.** is a Dutch multinational company operating in the building materials sector all over the world. Through its operations in **18 countries**, Cementir is **world leader in white cement** and is specialised in producing and distributing **grey cement, ready-mixed concrete, aggregates, concrete and high value-added products** and is active in the treatment of urban and industrial **waste**.

Since 2001 the Group has invested over **1.7bn euros** in acquisitions, turning from a domestic into a multinational company, employing over **3,000** people and commercial presence in more than **70 countries**.

Cementir pursues a strategy aimed at strengthening its leadership in white cement, offering high added-value solutions, pursuing operational excellence, product innovation and sustainability as tools to continue to grow and generate higher returns for its shareholders. **Cementir targets a 30% reduction in CO2 emissions by 2030**



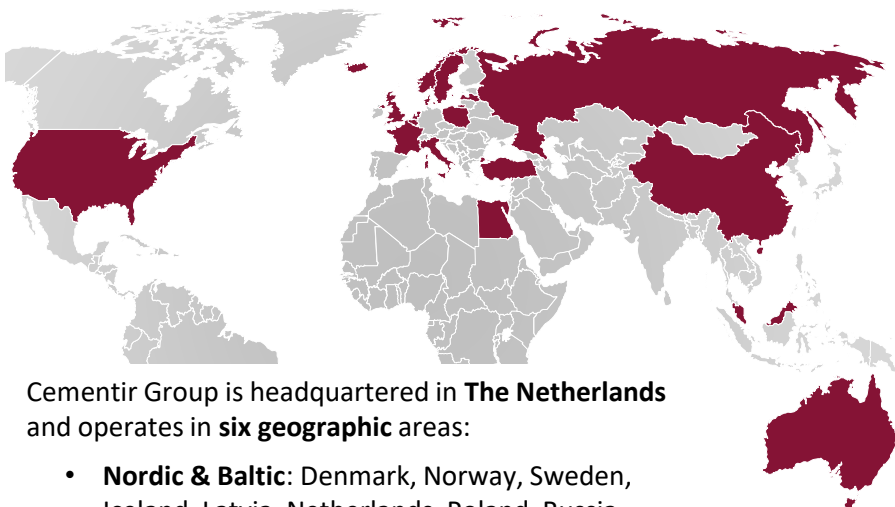
Rome secondary office, Italy

Incorporated in **1947**

Listed on the **Milan Stock Exchange (CEM)** since 1955

Chairman of the Board of Directors and Chief Executive Officer  
**Francesco Caltagirone Jr**

## GLOBAL PRESENCE



Cementir Group is headquartered in **The Netherlands** and operates in **six geographic areas**:

- **Nordic & Baltic:** Denmark, Norway, Sweden, Iceland, Latvia, Netherlands, Poland, Russia
- **Belgium / France**
- **Turkey**
- **Egypt**
- **North America**
- **Asia Pacific:** China, Malaysia, Australia

Cementir Holding through Aalborg White® is the world leader in white cement; leader in the production of cement and ready-mix in Scandinavia, the third player in Belgium and one of the main international producers of cement in Turkey.

Grey cement capacity	White cement capacity	Cement plants	Ready-mixed concrete plants
9.8 million t	3.3 million t	11	105

Quarries	Terminals	Cement products plants	Waste management facilities
11	31	1	3

## 2018 KEY FIGURES



**1.2 billion€**  
REVENUES



**238,5 million€**  
EBITDA



**153,2 million€**  
EBIT



**127,2 million€**  
NET PROFIT



**3,083**  
PEOPLE



**67 million€**  
CAPEX



Aalborg plant, Denmark

## BUSINESS SEGMENTS *(2018 data)*

### Grey cement

7.3 m/t sold

Denmark  
Belgium, Turkey

€700 million REVENUES

### White cement

2.5 m/t sold

Denmark, China  
Malaysia, Egypt  
USA

### Ready-mixed concrete

4.9 m/m<sup>3</sup> sold

Denmark, Norway, Sweden  
France, Turkey

€429 million REVENUES

### Aggregates

10 m/t sold

Denmark, Belgium, Sweden

€87 million REVENUES

### Waste and concrete products

0.4 m/t waste processed

Turkey, United Kingdom, USA

€108 million REVENUES

## INNOVATION

Cementir Holding wants to be at the forefront of researching and developing **new technologies** applied to cement products. The Group's R&D Center in Aalborg is experimenting **innovative solutions** to improve its environmental impact and increase sustainability along the entire value chain. Through its Aalborg InWhite Solution® platform, Cementir provides cutting edge solutions for new or known applications of white cement products.

### UHPC Ultra High Performance Concrete GFRC Glass Fiber Reinforced Concrete

Premium and emerging technology for **high value-added applications** where esthetic and performance is key



### MAGNETIC CONCRETE

Pre-mixes and product for **magnetic applications** in electric vehicles wireless charging solution

### FUTURECEM™



Sustainable technology enabling production of a **greener** (<30% CO<sub>2</sub> emissions) and durable concrete

### 3D PRINTING

Ready-to-use high performance products for **3D printing technology**

### Our Vision

We want to maintain our uniqueness on the market through product segmentation and business diversification.

We want to create value, thanks to an agile organization capable of sustaining growth, respecting the environment and fostering integration with local communities.

### We are Concretely Dynamic

#### Our Values

**Dynamism**

**Sustainability**

**Quality**

**Value of People**

**Diversity and Inclusion**

## SUSTAINABILITY

We are actively committed to pursue a program inspired by the principles of the circular economy which envisages a series of initiatives focused on reducing the environmental impact of our activities and on developing lower CO<sub>2</sub> intensity products.

### Our pillars

**In waste we see resources:**  
**We promote a circular economy**



**We support our Communities**



**We value our People**



**We respect the Environment in all our operations**



Gaurain plant, Belgium